



August	Fall Semester		Spring Semester	
	Quarter 1 (Q1)	Quarter 2 (Q2)	Quarter 3 (Q3)	Quarter 4 (Q4)
MGMT 610: Foundations of Teamwork and Leadership (0.5 CU)	MKTG 611: Marketing Mgmt. (0.5 CU) -or- ■ Waive ■ Sub			
	MGEC 611: Microeconomics (0.5 CU) -or- ■ Waive	MGEC 612: Adv. Microecon. (0.5 CU)		
	STAT 613: Regression Analysis for Business (1 CU) -or- ■ Waive ■ Place: STAT 621: Accelerated Regression Analysis (0.5 CU)			
	WHCP 611: Management Communication (0.25 CU) WHCP 621* – Clear and Persuasive Business Writing (0CU)			
			WHCP 612: Adv. Persuasion (0.25 CU) or WHCP 615: Comm. Challenges for Entrepreneurs (0.25 CU) or WHCP 624: Persuasive Writing for Business Leaders (0.25 CU)	

Flexible Core Options				
	Fall Semester	Term	Spring Semester	Term
Accounting	ACCT 611: Financial Accounting (1 CU) ACCT 613: Financial & Managerial Accounting (1 CU)	Sem. Sem.	ACCT 613: Financial and Managerial Accounting (1 CU)	Sem.
Corporate Finance	FNCE 611: Corporate Finance (1CU)	Sem.	FNCE 611: Corporate Finance (1 CU) FNCE 621: Introduction to Corporate Finance (0.5 CU)	Sem. Q3
Macroeconomics	FNCE 613: Macroeconomics & the Global Envt (1 CU) FNCE 623: Introduction to Macroeconomics (0.5 CU)	Sem. Q1	FNCE 613: Macroeconomics & the Global Envt (1 CU) FNCE 623: Introduction to Macroeconomics (0.5 CU)	Sem. Q3
Legal Studies & Business Ethics	LGST 611: Responsibility in Global Management (0.5 CU) LGST 612: Responsibility in Business (0.5 CU)	Q1, Q2 Q1, Q2	LGST 611: Responsibility in Global Management (0.5 CU) LGST 612: Responsibility in Business (0.5 CU)	Q3 Q3, Q4
Management	MGMT 611: Managing the Established Enterprise (1CU) MGMT 612: Managing the Emerging Enterprise (1 CU)	Sem. Sem.	MGMT 611: Managing the Established Enterprise (1 CU) MGMT 612: Managing the Emerging Enterprise (1 CU)	Sem. Sem.
Marketing	MKTG 612: Dynamic Marketing Strategy (0.5 CU)	Q2	MKTG 612: Dynamic Marketing Strategy (0.5 CU) MKTG 613: Strategic Marketing Simulation (0.5 CU)	Q3 **Q4
Operations	OIDD 611: Quality and Productivity (0.5 CU) OIDD 612: Business Analytics (0.5 CU) OIDD 614: Innovation (0.5 CU) OIDD 615: Operations Strategy (0.5 CU) OIDD 662: Enabling Technologies (1 CU)	Q1, Q2 Q1, Q2 Q1 Q2 Sem.	OIDD 611: Quality and Productivity (0.5 CU) OIDD 612: Business Analytics (0.5 CU) OIDD 615: Operations Strategy (0.5 CU) OIDD 690: Managerial Decision Making (1 CU)	Q4 Q4 Q4 Sem.
Communication			WHCP 612: Adv. Persuasion: Impromptu Speaking and Elements of Story for Business (0.25 CU) WHCP 612: Adv. Persuasion: Crisis Communication (0.25 CU) WHCP 612: Adv. Persuasion: Fundamentals for Prospective Entrepreneurs (0.25 CU) WHCP 615: Communication Challenges for Entrepreneurs (0.25 CU) WHCP 624: Persuasive Writing for Business Leaders (0.25 CU)	Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4

*Required by students who did not pass the writing waiver exam.

**Indicates a modular course that has an irregular meeting pattern; consult Course Match for more information. Revised 6/2/2021