



August	Fall Semester		Spring Semester	
	Quarter 1 (Q1)	Quarter 2 (Q2)	Quarter 3 (Q3)	Quarter 4 (Q4)
MGMT 6100: Foundations of Teamwork & Leadership (0.5 CU)	MKTG 6110: Marketing Mgmt. (0.5 CU) -or- ■ Waive ■ Substitute			
	MGEC 6110: Microeconomics (0.5 CU) -or- ■ Waive	MGEC 6120: Advanced Microecon. (0.5 CU)		
	STAT 6130: Regression Analysis for Business (1 CU) -or- ■ Waive ■ Place: STAT 6210: Accelerated Regression Analysis (0.5 CU)			
	WHCP 6110: Management Communication (0.25 CU) WHCP 6210* – Clear and Persuasive Business Writing (0 CU) ↔			
			WHCP 6120: Adv. Persuasion (0.25 CU) or WHCP 6150: Comm. Challenges for Entrepreneurs (0.25 CU) or WHCP 6240: Persuasive Writing for Bus Leaders (0.25 CU) ↔	

**Flexible Core Options**

	Fall Semester	Term	Spring Semester	Term
Accounting	ACCT 6110: Financial Accounting (1 CU) ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem. Sem.	ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem.
Corporate Finance	FNCE 6110: Corporate Finance (1 CU)	Sem.	FNCE 6110: Corporate Finance (1 CU) FNCE 6210: Introduction to Corporate Finance (0.5 CU)	Sem. Q3
Macroeconomics	FNCE 6130: Macroeconomics & the Global Envt (1 CU)	Sem.	FNCE 6130: Macroeconomics & the Global Envt (1 CU) FNCE 6230: Introduction to Macroeconomics (0.5 CU)	Sem. Q3
Legal Studies & Business Ethics	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Envt (0.5 CU)	Q1, Q2 Q1, Q2 Q1, Q2	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Envt (0.5 CU)	Q3, Q4 Q3, Q4 Q3, Q4
Management	MGMT 6110: Managing the Established Enterprise (1 CU) MGMT 6120: Managing the Emerging Enterprise (1 CU)	Sem. Sem.	MGMT 6110: Managing Established Enterprise (1 CU) MGMT 6120: Managing Emerging Enterprise (1 CU)	Sem. Sem.
Marketing	MKTG 6120: Dynamic Marketing Strategy (0.5 CU)	Q2	MKTG 6120: Dynamic Marketing Strategy (0.5 CU) MKTG 6130: Strategic Marketing Simulation (0.5 CU)	Q3 Q4**
Operations	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6140: Innovation (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (1 CU)*** OIDD 6900: Managerial Decision Making (1 CU)	Q1 Q1 Q1 Q2 Sem. Sem.	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6130: Online Business Models (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (0.5 CU)*** OIDD 6900: Managerial Decision Making (1 CU)	Q4 Q4 Q3 Q3, Q4 Q3 Sem.
Communication			WHCP 6120: Advanced Persuasion (AP): Impromptu Speaking and Elements of Story for Business (0.25 CU) WHCP 6120: AP: Crisis Communication (0.25 CU) WHCP 6120: AP: Prospective Entrepreneurs (0.25 CU) WHCP 6150: Comm Challenges for Entrepreneurs (0.25 CU) WHCP 6240: Persuasive Writing for Bus Leaders (0.25 CU)	Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4

\*Required by students who did not pass the writing waiver exam.

\*\*Indicates a modular course that has an irregular meeting pattern; consult Course Match for more information.

\*\*\*1 CU format in fall, 0.5 CU format in spring.