

WELCOME
to Pre-Term



Exploring Academic Options

August 10, 2022

MBA Program Leadership



Nicolaj Siggelkow
Vice Dean



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Agenda

- Expectations
- Grades
- Degree requirements
- Fixed Core
- Flex Core
- Majors & Electives
- Student Profiles
- Q&A



Expectations

What it means to be a Wharton MBA: Classroom expectations

- Imagine you are an advisor/consultant and you're giving a presentation to the C-suite of a company... (not that hypothetical)
- Would you....
 - be late?
 - be prepared?
 - try to BS yourself through the meeting?
 - get up in the middle of the meeting to get a coffee and then amble back into the room 15 minutes later?
 - dress like you do now?
 - Ok, I give you some slack here.

Expectations

What it means to be a Wharton MBA: Classroom expectations

- Imagine you are an advisor/consultant and you've been asked to give a presentation to the C-suite of a company...
- Would you....
 - show up to the meeting?
- Class attendance is important
 - For your own learning
 - For your collective learning
 - For building a community
- Attendance app
- Absence reporting app
- Video requests for excused absences

202220 (Summer 2022)

Home

Discussions

Grades

People

Pages

Syllabus

Modules

BigBlueButton

Collaborations

Chat

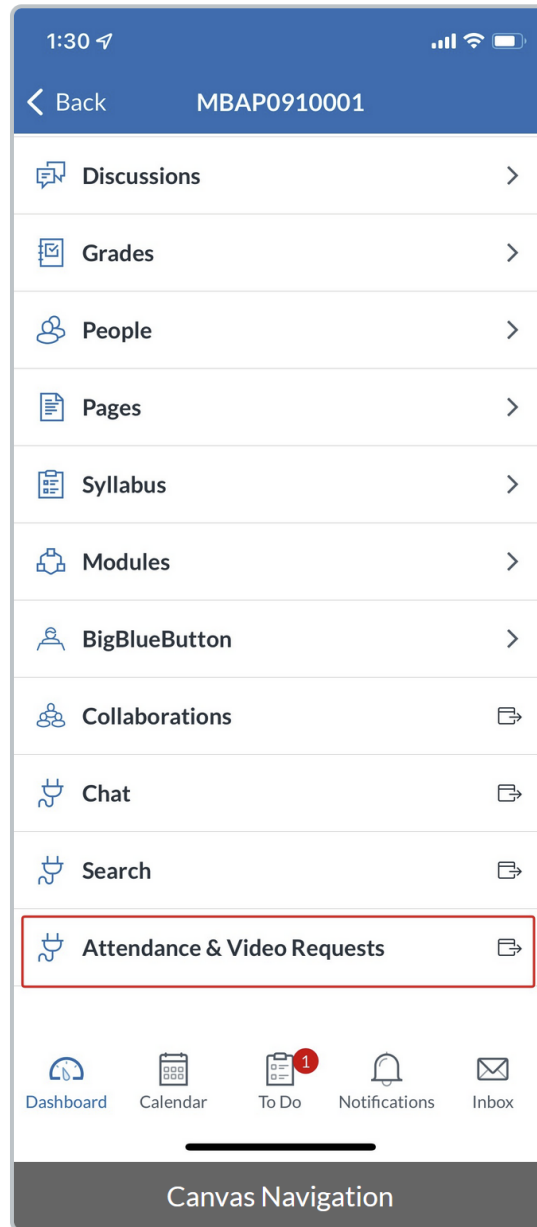
Search

Attendance & Video
Requests

Recent Activity in MBAP0910001




No Recent Messages You don't have any messages to show in your stream yet. Once you b
in your courses you'll see this stream fill up with messages from discussions, grading update
messages between you and other users, etc.




Attendance App

My Classes -
MBAP0990009



Check In For
MBAP0990009
Available until 21:00 PM

Check In Now




MBAP0990009 is available for course check in, absence excuse requests, and video requests. If recordings have been made available by your professor, you can find them in the class recordings tab in canvas.


Request Absence **Request Video**

Check In

My Classes -
MBAP0990009



Check In Complete
MBAP0990009
Checkin complete for MBAP0990009!



MBAP0990009 is available for course check in, absence excuse requests, and video requests. If recordings have been made available by your professor, you can find them in the class recordings tab in canvas.

Request Absence **Request Video**

Check In Successful

Absence reporting Video requests

My Classes - MBAP0910001

MBAP0910001 is available for course check in, absence excuse requests, and video requests. If recordings have been made available by your professor, you can find them in the class recordings tab in canvas.

Request Absence

Request Video

Class Date Mon 8/1

Absent No

Check In Time

Requests

Start Absence Request

New Absence Request

Requests can only be submitted for absences within the last 2 weeks or for future class meetings.

Absence reason*

Personal Health

Additional notes about this absence:

Below are the class meetings where a check in was missed. You may click Add Meeting Dates to add more class meetings.

Section MBAP0910001

Class Date Mon 8/1

Absence Request ☒

Absence

Video Request ☒ Video

Add Meeting Dates

Submit Absence

Absence Request Form

Excused Absences:

- Illness
- Personal or Family Emergency
- Religious holidays.
- Conflicts due to job interviews, career pursuits, weddings, personal and professional commitments or travel are not excused absences

Expectations and Ethical Behavior

Table stakes

Culture is how you behave when the boss is not in the room

Ethics is how you behave when no proctor is in the room

Review the MBA Code of Ethics Canvas course

- [The Code of Ethics](#) ensures all members of the community adhere to the highest standards of academic integrity and principled conduct.
- [The MBA Code of Ethics course on Canvas](#) will help you acclimate to the Wharton norms as they are laid out in the MBA Code of Ethics.
- Please complete the mandatory quiz by August 18.
- Unethical behavior affects Wharton's reputation and cultural fabric.

Grades and Academic Performance Standards

Grading System

- Courses are graded on a letter grade system from **A** through **F**. MBA Courses' Grade Point Average (CMGPA) may not exceed 3.50.
- **F** grades do not earn credit toward graduation. They count toward the max course load for tuition purposes and remain on your transcript.
- Up to one elective course unit on a **Pass/Fail** basis each semester. Courses taken **Pass/Fail** cannot be counted towards MBA majors.
- You may receive a **W** if you **Withdraw** from a course after the deadline. You cannot withdraw after the last class.

Complete Grading System Policy on [MBA Academic Policies website](#).

Grades and Academic Performance Standards

Grades Disclosure Policy

- You are the owner of your grades:

Every student has the legal right to disclose her/his grades

- **Grades Non-Disclosure is not a Wharton policy.** It is a student compact to promote a more collaborative environment.
- **Do grades matter? YES!**
 - Appear on your transcript, academic awards website, money
 - Criteria to select Fellows, semester in SF, exchange programs
 - Probation and dismissal based on GPA
- **How to get bad grades?**
 - You don't engage, turn in assignments, papers, exams
 - You don't show up without requesting absence notices

Grades and Academic Performance Standards

New Grading Rules: Dismissal & Probation based on GPA

Probation

- Two Fs in any grading period, or;
- A semester Wharton GPA lower than 2.67.

Dismissal during or at the end of your first year

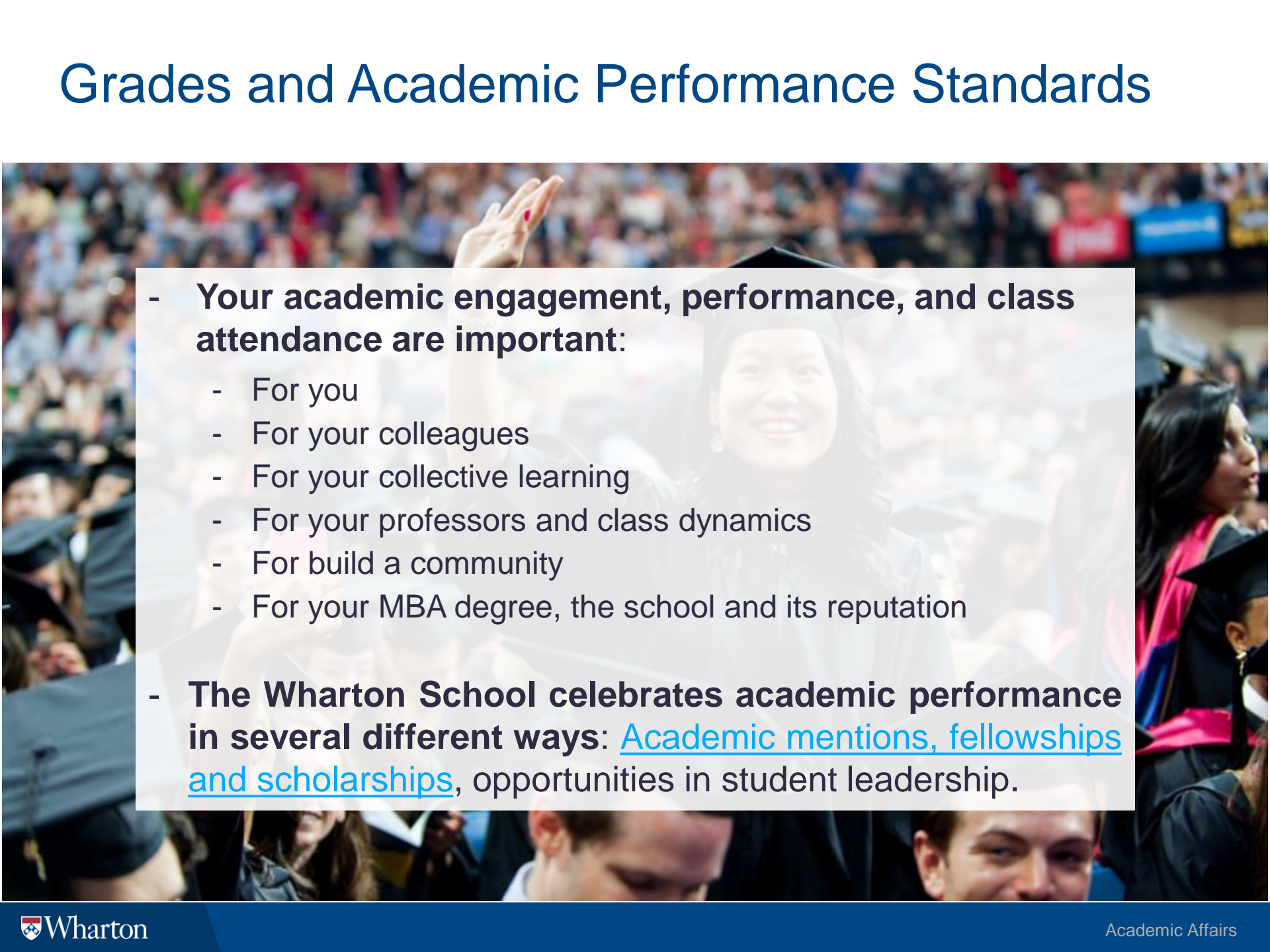
- Three Fs in any grading period or any two contiguous periods; or
- Two Fs while on probation during the first year; or
- A semester Wharton GPA lower or equal to 2.33 for both semesters; or
- Five CUs of Wharton courses with a grade lower or equal to 2.33.

Second-year Graduation Requirements

- A Wharton GPA greater than 2.33 in each semester of your second year; and
- No more than four CUs of Wharton courses with a grade lower or equal to 2.33 in your second year.

Please review complete [Academic Performance Standards](#).

Grades and Academic Performance Standards

- 
- **Your academic engagement, performance, and class attendance are important:**
 - For you
 - For your colleagues
 - For your collective learning
 - For your professors and class dynamics
 - For build a community
 - For your MBA degree, the school and its reputation
 - **The Wharton School celebrates academic performance in several different ways: [Academic mentions, fellowships and scholarships](#), opportunities in student leadership.**

Academic Experience

You are about to embark in a fulfilling two-year journey

- Your academic engagement, performance, and class attendance are important to get the most out of your academic experience.
- Our [Learning Agreement](#) serves as a set of ideal standards to create and enjoy an engaging classroom environment with diverse views, centered on actionable knowledge.
- **It is your shared responsibility to help each other** in the learning process, and **you are expected to hold each other accountable** to the community standards.
- The Academic Affairs team is here to support you and to help you achieve your goals.



WELCOME TO WHARTON



MBA Academic Advisors



Lisa Rudi
Dual Degree Programs
Cohorts A, B, & C



Christine Sweeney
Semester in San Francisco
Cohorts D, E, & F



Natalya Levina
International Exchange
Cohorts G & H



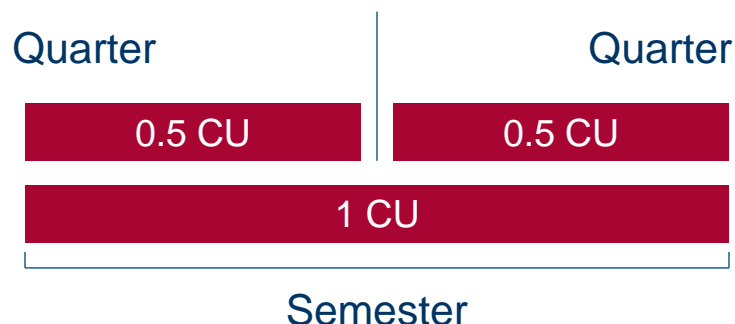
Katie Cheng
Academic Operations
Cohorts I & J



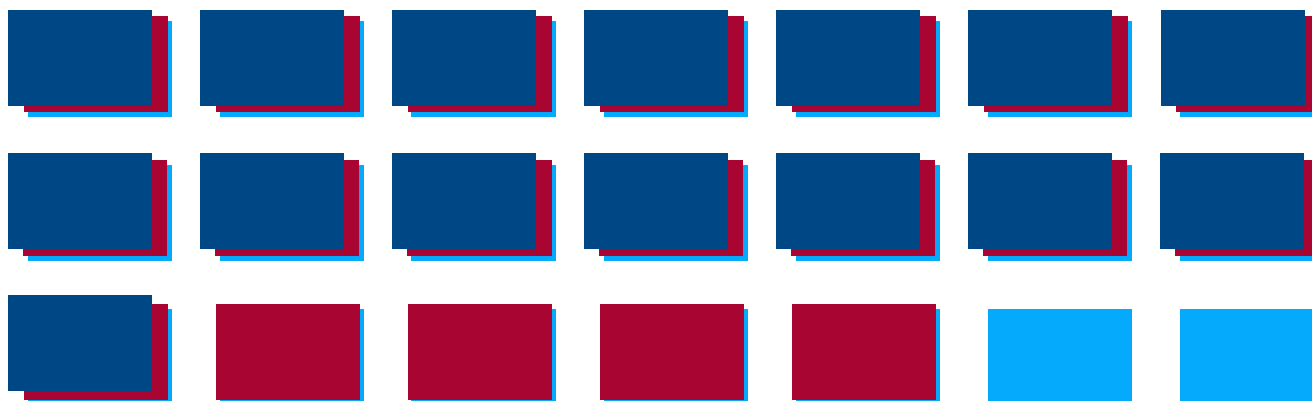
Amy Miller
Global Immersion Programs
Cohorts K & L

What Do I Need to Earn My Wharton MBA?

Course Units



2-Years' Tuition
= 21 CUs
Master's Degree
= 19 CUs





THE FIXED CORE

MBA Curriculum



Your First Year (an example)

Fall

Spring

AUGUST	QUARTER 1		QUARTER 2	QUARTER 3	QUARTER 4	
MGMT6100 Foundations of Teamwork and Leadership	MKTG6110 Marketing Management	Flex Core/Elective		Flex Core/Elective		
	MGEC6110 Microeconomics for Managers	MGEC6120 Microeconomics for Managers		Flex Core/Elective		
	STAT6130 Regression Analysis for Business			Flex Core/Elective		
	WHCP 6110 Management Communication (.25cu)	OR	WHCP 6110 Management Communication (.25cu)	Flex Core/Elective		
	Flex Core/Elective			WHCP 6120 or WHCP 6150 (.25 cu)	OR	WHCP 6120 or WHCP 6150 (.25 cu)
	Flex Core/Elective					



MGMT 6100: Foundations of Teamwork and Leadership (0.5 CU)

August 18 – August 25

- Learning team based simulation covering:
 - Leadership behaviors
 - Team dynamics
 - Organizational awareness



MGEC 6110: Microeconomics for Managers (Q1/ 0.5CU)

- Consumer theory and market demand under full information,
- Market equilibrium and gov't intervention, production theory and cost optimization
- Game theory, etc.

MGEC 6120: Advanced Micro for Managers (Q2/ 0.5CU)

- Oligopoly models of market competition, creation and protection
- Sophisticated pricing strategies
- Strategies for managing risk and making decisions under uncertainty

MKTG 6110:

Marketing Management (Q1/ 0.5 CU)

- How to design and implement marketing efforts to carry out a firm's strategy
- Segmentation, Targeting, Branding, Pricing, Distribution and Promotion.





STAT 6130/6210:

Regression Analysis for Business (1/ 0.5 CU)

- Basic elements of exploratory data analysis,
- Probability theory and statistical inference
- Regression analysis for solving business problems

Your First Year (an example)

Fall

Spring

AUGUST	QUARTER 1		QUARTER 2	QUARTER 3	QUARTER 4	
MGMT6100 Foundations of Teamwork and Leadership	MKTG6110 Marketing Management	Flex Core/Elective		Flex Core/Elective		
	MGEC6110 Microeconomics for Managers	MGEC6120 Microeconomics for Managers		Flex Core/Elective		
	STAT6130 Regression Analysis for Business			Flex Core/Elective		
	WHCP 6110 Management Communication (.25cu)	OR	WHCP 6110 Management Communication (.25cu)	Flex Core/Elective		
	Flex Core/Elective			WHCP 6120 or WHCP 6150 or WHCP 624 (.25 cu)	OR	WHCP 6120 or WHCP 6150 or WHCP 624 (.25 cu)
	Flex Core/Elective					

WHCP 6110: Management Communication (Q1 or Q2 / 0.25CU)

- Structure, content, strategies for persuasion communication
- Responding to challenging questions
- Delivery
- Option: Non-native English speakers



Spring Communication Requirement

WHCP 6120: ADVANCED PERSUASION (0.25CU)

- There are 3 different options:
 1. Impromptu Speaking and Elements of Story for Business
 2. Crisis Communication
 3. Fundamentals for Prospective Entrepreneurs

WHCP 6150: COMMUNICATION CHALLENGES FOR ENTREPRENEURS (0.25CU)

- For students who are actively working on starting a business
- Focuses on challenges entrepreneurs face when
- \communicating their startup to investors.

WHCP 6240: PERSUASIVE WRITING FOR BUSINESS LEADERS (0.25CU)

- Focuses on advanced persuasive writing techniques
- Learn to harness the power of the metaphor, tell a compelling story using data, and communicate change





THE FLEXIBLE CORE


MBA Curriculum




Curriculum Planning Worksheet & Curriculum Guide

<div>  Wharton <small>UNIVERSITY OF PENNSYLVANIA</small> </div> <div> MBA ACADEMIC AFFAIRS </div>				
August	Fall Semester		Spring Semester	
	Quarter 1 (Q1)	Quarter 2 (Q2)	Quarter 3 (Q3)	Quarter 4 (Q4)
MGMT 6100: Foundations of Teamwork & Leadership (0.5 CU)	MKTG 6110: Marketing Mgmt. (0.5 CU) -or- ■ Waive ■ Substitute			
	MGEC 6110: Microeconomics (0.5 CU) -or- ■ Waive	MGEC 6120: Advanced Microecon. (0.5 CU)		
	STAT 6130: Regression Analysis for Business (1 CU) -or- ■ Waive ■ Place: STAT 6210: Accelerated Regression Analysis (0.5 CU)			
	WHCP 6110: Management Communication (0.25 CU) WHCP 6210* – Clear and Persuasive Business Writing (0 CU)			
			WHCP 6120: Adv. Persuasion (0.25 CU) or WHCP 6150: Comm. Challenges for Entrepreneurs (0.25 CU) or WHCP 6240: Persuasive Writing for Bus Leaders (0.25 CU)	
Flexible Core Options				
	Fall Semester	Term	Spring Semester	Term
Accounting	ACCT 6110: Financial Accounting (1 CU) ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem. Sem.	ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem.
Corporate Finance	FNCE 6110: Corporate Finance (1 CU)	Sem.	FNCE 6110: Corporate Finance (1 CU) FNCE 6210: Introduction to Corporate Finance (0.5 CU)	Sem. Q3
Macroeconomics	FNCE 6130: Macroeconomics & the Global Env't (1 CU)	Sem.	FNCE 6130: Macroeconomics & the Global Env't (1 CU) FNCE 6230: Introduction to Macroeconomics (0.5 CU)	Sem. Q3
Legal Studies & Business Ethics	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Env't (0.5 CU)	Q1, Q2 Q1, Q3 Q1, Q3	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Env't (0.5 CU)	Q3, Q4 Q3, Q4 Q3, Q4
Management	MGMT 6110: Managing the Established Enterprise (1 CU) MGMT 6120: Managing the Emerging Enterprise (1 CU)	Sem. Sem.	MGMT 6110: Managing Established Enterprise (1 CU) MGMT 6120: Managing Emerging Enterprise (1 CU)	Sem. Sem.
Marketing	MKTG 6120: Dynamic Marketing Strategy (0.5 CU)	Q2	MKTG 6120: Dynamic Marketing Strategy (0.5 CU) MKTG 6130: Strategic Marketing Simulation (0.5 CU)	Q3 Q4**
Operations	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6140: Innovation (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (1 CU)*** OIDD 6900: Managerial Decision Making (1 CU)	Q1 Q1 Q1 Q2 Sem. Sem.	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6130: Online Business Models (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (0.5 CU)*** OIDD 6900: Managerial Decision Making (1 CU)	Q4 Q4 Q1 Q3, Q4 Q3 Sem.
Communication			WHCP 6120: Advanced Persuasion (AP): Impromptu Speaking and Elements of Story for Business (0.25 CU) WHCP 6120: AP: Crisis Communication (0.25 CU) WHCP 6120: AP: Prospective Entrepreneurs (0.25 CU) WHCP 6150: Comm. Challenges for Entrepreneurs (0.25 CU) WHCP 6240: Persuasive Writing for Bus Leaders (0.25 CU)	Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4 Q3, Q4

Wharton MBA
Core Curriculum



CLASS OF 2024


Wharton
UNIVERSITY OF PENNSYLVANIA

Accounting

ACCT 6110: FINANCIAL ACCOUNTING (1.0CU)

- understanding how economic events like corporate investments and operating activities are recorded in the three main financial statements
the income statement, balance sheet and statement of cash flows

ACCT 6130: FINANCIAL & MANAGERIAL ACCOUNTING (1.0CU)

- emphasizes the development and use of accounting information for internal decisions
- cost behavior and analysis, product and service costing, and relevant costs for internal decision-making

Corporate Finance

FNCE 6110: CORPORATE FINANCE (1.0CU)

- Discounted cash flow techniques; corporate capital budgeting & valuation; investment decisions under uncertainty; capital asset pricing; options; and market efficiency

FNCE 6210: INTRO TO CORPORATE FINANCE (0.5CU)

The course will not cover several topics included in FNCE 6110 including: market efficiency, corporate financial policy and options

Macroeconomics

FNCE 6130: MACROECONOMICS & THE GLOBAL ECONOMIC ENVIRONMENT (1.0CU)

- Emphasizes the use of economic theory to understand the workings of financial markets and the operation and impact of government policies.
- National Income, employment, investment, interest rates, and the supply of money, inflation, exchange rates, and the formulation and operation of stabilization policies.

FNCE 6230: INTRO TO MACROECONOMICS & THE GLOBAL ECONOMIC ENVIRONMENT (0.5CU)

- Key topics include national income, production and economic growth, employment, business cycles, monetary and fiscal policy and international finance.
- Students will be able to evaluate and discuss the global economic environment in which business and financial decisions are made

Management

MGMT6110: MANAGING THE ESTABLISHED ENTERPRISE (1.0CU)

- Managing large enterprises that face the strategic challenge of being the incumbent in the market
- **3 modules:** strategy, human and social capital, and global strategy.
- **Cases:** Coke & Pepsi, Disney, Apple Music, Zara

MGMT6120: MANAGING THE EMERGING ENTERPRISE (1.0CU)

- Managing during the early stages of an enterprise, when the firm faces the strategic challenge of being a new entrant in the market
- **3 modules:** strategy, human and social capital, and global strategy.
- **Cases:** Uber, Redfin and Zillow, Netflix, Amazon,

Marketing

MKTG 6120: DYNAMIC MARKETING STRATEGY (0.5CU)

- **Format:** traditional lecture/case
- Develop skills in formulating and implementing marketing strategies for brands and businesses

MKTG 6130: STRATEGIC MARKETING SIMULATION (0.5CU)

- **Format:** modular delivery, SABRE simulation
- Students form management teams that oversee all critical aspects of modern product management: the design and marketing of new products, advertising budgeting and design, sales force sizing and allocation, and production planning.

Operations, Information & Decisions

OIDD 6110: QUALITY & PRODUCTIVITY (0.5CU)

- Process Analysis and Improvement
- Matching Supply and Demand
- Maximizing Productivity and Quality

OIDD 6120: BUSINESS ANALYTICS (0.5CU)

- Interpreting Optimization Results
- Constrained Optimization
- Decision Models for Business Analytics

OIDD 6130: ONLINE BUSINESS MODELS AND THE INFORMATION-BASED FIRM (0.5 CU)

- Improve understanding of how information technologies enable transformation of business models
- Development of completely new business models and new organizational forms

OIDD 6140: INNOVATION (0.5CU) OIDD 6150: OPERATIONS STRATEGY (0.5CU)

- Idea Tournament
- Generating and Evaluating New Business

Operations, Information & Decisions

OIDD 6150: OPERATIONS STRATEGY (0.5CU)

- Managing Inventory & Product Variety
- Constructing Global Supply Chains

OIDD 6620: ENABLING TECHNOLOGIES (1.0CU)

- What can tech do? What are its limitations?
- Responding to new technologies
- Value of Artificial Intelligence

OIDD 6900: MANAGERIAL DECISION MAKING (1.0CU)

- Understanding Biased Decision Making
- Avoiding Inferential Errors
- Behavioral Intervention

Legal Studies

LGST 6110: RESPONSIBILITY IN GLOBAL MANAGEMENT (0.5CU)

- Ethics “away from home”; role of local cultural traditions in global business activity
- Emphasizes globalized cases, exercises, and theoretical materials

LGST 6120: RESPONSIBILITY IN BUSINESS (0.5CU)

- Apply ethical principles to real-world choices
- Evaluate your own beliefs and commitments about personal and business responsibility

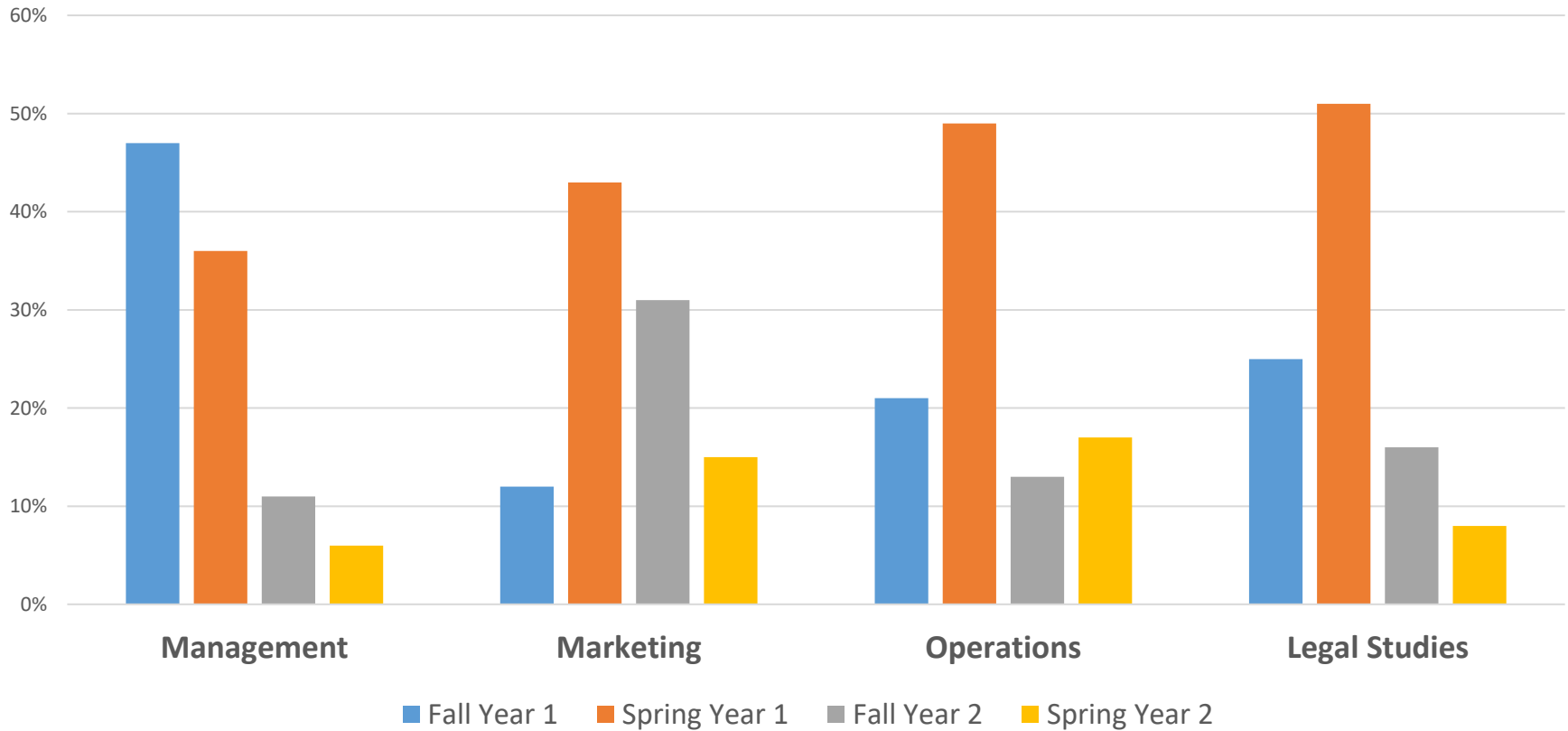
LGST 6130: BUSINESS, RESPONSIBILITY, AND THE ENVIRONMENT (0.5CU)

- Business and social responsibility
- Global environmental responsibility

Flexible Core Options

	Fall Semester	Spring Semester
ACCT	ACCT6110: Financial Accounting (1 CU) ACCT6130: Financial and Managerial Accounting	ACCT6130: Financial and Managerial Accounting (1 CU)
FNCE	FNCE6110: Corporate Finance (1 CU)	FNCE6110: Corporate Finance (1 CU) FNCE6210: Introduction to Corporate Finance (0.5 CU)
FNCE	FNCE6130: Macroeconomics & the Global Envt (1 CU)	FNCE 6130: Macroeconomics & the Global Envt (1 CU) FNCE 6230: Introduction to Macroeconomics (0.5 CU)
LGST	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Envt (0.5 CU)	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Envt (0.5 CU)
MGMT	MGMT 6110: Managing the Established Enterprise (1 CU) MGMT 6120: Managing the Emerging Enterprise (1 CU)	MGMT 6110: Managing Established Enterprise (1 CU) MGMT 6120: Managing Emerging Enterprise (1 CU)
MKTG	MKTG 6120: Dynamic Marketing Strategy (0.5 CU)	MKTG 6120: Dynamic Marketing Strategy (0.5 CU) MKTG 6130: Strategic Marketing Simulation (0.5 CU)
OIDD	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6140: Innovation (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (1 CU) *** OIDD 6900: Managerial Decision Making (1 CU)	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6130: Online Business Models (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (0.5 CU) *** OIDD 6900: Managerial Decision Making (1 CU)
WHCP		WHCP 6120: Advanced Persuasion (AP): Impromptu Speaking and Elements of Story for Business (0.25 CU) WHCP 6120: AP: Crisis Communication (0.25 CU) WHCP 6120: AP: Prospective Entrepreneurs (0.25 CU) WHCP 6150: Comm Challenges for Entrepreneurs (0.25 CU)

Flex Core By the Numbers...



77%

Completed ACCT
core in first semester



63%

Complete FNCE core
in first semester

How will I use by credits?

- Fixed Core: 3.0 CU
- Flex Core: 6.0 - 6.5 CU
- Major: 4 CU of upper-level electives*
= 13.0 - 13.5 CU
- Additional Majors
- Electives
- Non-Wharton Electives
- International Opportunities
- Dual degree credits*





MAJORS & ELECTIVES

MBA Curriculum



Majors

ACCOUNTING	BUSINESS ANALYTICS	BUSINESS ECONOMICS & PUBLIC POLICY
BUSINESS, ENERGY, ENVIRONMENT & SUSTAINABILITY	ENTREPRENEURSHIP & INNOVATION	FINANCE
INDIVIDUALIZED MAJOR	HEALTHCARE MANAGEMENT	MANAGEMENT
MARKETING	MARKETING & OPERATIONS (JOINT MAJOR)	MULTINATIONAL MANAGEMENT
OPERATIONS, INFORMATION & DECISIONS	ORGANIZATIONAL EFFECTIVENESS	QUANTITATIVE FINANCE
REAL ESTATE	STATISTICS	STRATEGIC MANAGEMENT

How to Complete a Major?

OPERATIONS	STATISTICS
OIDD 6110: Quality and Productivity (.5 CU)	STAT 6130: Managing the Establish Enterprise(1 CU)
OIDD 6120: Business Analytics (.5 CU)	STAT 7010: Modern Data Mining (1 CU)
OIDD 6910: Negotiations (1 CU)	STAT 7050: Statistical Computing with R (0.5 CU)
OIDD 6620: Enabling Technologies (1 CU)	STAT 7110: Forecasting Methods for Management (1 CU)
OIDD 6360: Scaling Operations (.5 CU)	STAT 7760: Applied Probability Models in Marketing (1 CU)
OIDD 6530: Mathematical Modeling and its Application in Finance (1 CU)	STAT 7770: Introduction to Python for Data Science (0.5 CU)
OIDD 6730: Global Supply Chain Mgmt (.5 CU)	
= 5 CU including OIDD 6110 & OIDD 6120 from flex core	= 5 CU including STAT 6130 from fixed core

Sample: Double Major

FINANCE (6 CU)	ENTREPRENEURSHIP & INNOVATION (5 CU)
FNCE 6110 Corporate Finance	MGMT 6110/6120 Managing the Established/Emerging Enterprise
FNCE 6130 Macroeconomics	MGMT 8010 Entrepreneurship
FNCE 7200 Investment Management	OIDD 6360 Scaling Operations
FNCE 7260 Advanced Corporate Finance	LGST 8130 Legal Aspects of Entrepreneurship
FNCE 7500 Venture Capital and the Finance of Innovation	FNCE 7500 Venture Capital and the Finance of Innovation
FNCE 7510 Finance of Buyouts and Acquisitions	FNCE 7510 Finance of Buyouts and Acquisitions

Courses and Career Tags

Wharton MBA Course List w/ Career Tags

Up to four recent terms will be displayed for each course.

Filters

Academic Department: Career Tag:

Show entries Search:

Department	Course ID	Course Title	Recent Terms	Upcoming Terms
Accounting	ACCT 7060	Cost Management (0.5 CU)	Spring 2022, Spring 2021, Summer 2020, Spring 2020	
Accounting	ACCT 7420	Financial Reporting and Business Analysis (1 CU)	Spring 2022, Fall 2021, Spring 2021, Fall 2020	Fall 2022
Accounting	ACCT 7430	Accounting for Mergers, Acquisitions and Complex Financial Structures (1 CU)	Fall 2021, Fall 2020, Fall 2019, Fall 2018	
Accounting	ACCT 8970	Taxes and Business Strategy (0.5 CU)	Spring 2022, Spring 2022, Spring 2021, Spring 2021	
Accounting	ACCT 8970	Taxes and Business Strategy (1 CU)	Spring 2022, Spring 2022, Spring 2021, Spring 2021	
Business Economics and Public Policy	BEPP 6200	Behavioral Economics, Markets and Public Policy (1 CU)	Spring 2022, Spring 2021, Spring 2020, Spring 2019	

Additional Academic Opportunities

[Global Immersion Programs \(GIP\)](#)

[Global Modular Courses \(GMC\)](#)

[International Exchange](#)

[Semester in San Francisco](#)

[Dual Degrees](#)

[Opportunity weeks](#)



Let's look at some sample course schedules for some of Philadelphia's most notable citizens....

I have never studied business before. How can I ensure that I am successful?

Schedule: Non-Traditional Student



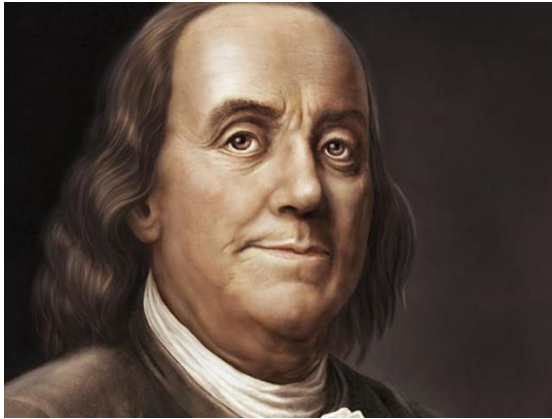
- This is Rocky. He is new to studying business
- Rocky does not have a strong quant background
- He aspires to be an accountant
- Would prefer a lighter course load for Fall at 4.75CU

Fall

AUGUST	QUARTER 1	QUARTER 2
MGMT 6100 Foundations of Teamwork and Leadership	MKTG 6110 Marketing Management	LGST 6110 Responsibility in Global Management
	MGEC 6110 Microeconomics for Managers	MGEC 6120 Microeconomics for Managers
	STAT 6130 Regression Analysis	
	MGMT 6110 Managing the Established Enterprise	
	WHCP 6110 Management Comm (.25 cu)	

I am considering spending a semester away from Philadelphia (e.g., Semester in San Francisco). How should I plan my schedule with this in mind?

Schedule: Entrepreneur



- Ben has dabbled in entrepreneurship and new product design.
- Wants to double major in E&I and FNCE.
- Plans to study in SSF
- Ben would like to work on his eye glasses startup while at Wharton
- Total CU: 5.75CU

Fall

AUGUST	QUARTER 1	QUARTER 2
MGMT 6100 Foundations of Teamwork and Leadership	MKTG 6110 Marketing Management	MGMT 8010 Entrepreneurship
	MGEC 6110 Microeconomics for Managers	MGEC 6120 Microeconomics for Managers
	STAT 6130 Regression Analysis	
	WHCP 6110 Management Comm (.25 cu)	
	MGMT 6120 Managing the Emerging Enterprise	
	FNCE 6110 Corporate Finance	

I plan to recruit for banking.
Should I take Accounting and
Finance this Fall?

Fall Schedule: Experienced Banker

Fall



- Ruth Porat was an undergraduate business major
- Worked as an Investment Banker but wants to transition to VC
- Plans to major in FNCE and ACCT
- Is most interested in quantitative courses
- Total CU: 5.75

AUGUST	QUARTER 1	QUARTER 2
MGMT 6100 Foundations of Teamwork and Leadership	ACCT 7420 Financial Reporting and Business Analysis	
	STAT 6210 Accelerated Regression Analysis	MGEC 6120 Microeconomics for Managers
	MGMT 6110 Managing Established Enterprises	
	FNCE 7510 Buyouts and Acquisitions	
	FNCE 7400 Central Banks, Macroeconomic Policy and Financial Markets	
	WHCP 6110 Management Comm (.25 cu)	

Fall schedule: Aspiring Banker



- John aspires to make a career switch from entertainment to Investment Banking
- John was an English major in undergrad
- He is aware that recruiting for banking is busy in Q2
- Total CU: 5.25CU

Fall		
AUGUST	QUARTER 1	QUARTER 2
MGMT 6100 Foundations of Teamwork and Leadership	MKTG 6110 Marketing Management	
	MGEC 6110 Microeconomics for Managers	MGEC 6120 Microeconomics for Managers
	STAT 6210 Regression Analysis for Business	
	ACCT 6110 Financial Accounting	
	MGMT 6120 Managing the Emerging Enterprise	
	WHCP 6110 Management Comm (.25 cu)	MGMT 8120 Social Entrepreneurship



FREQUENTLY ASKED QUESTIONS



How many credits do most students take during their first semester?

When should I decide on a major?

I waived a course. Does that mean I only have to complete 18CU?

What should I do if I am
struggling in a class?

Academic Resources

[Academic Advising](#)

Academic Fellows

Academic Advisor
Walk In hours

Faculty Office Hours

Teaching Assistants
& Recitations

[Tutors @ Wharton](#)

[Counseling and
Professional Services](#)

[Student Disabilities
Services](#)

[Marks Family
Writing Center](#)

[Weingarten Learning
Resource Center](#)

Pre-Term Academic Advising

Academic Advising Appointments

In-person

Thursday, August 11 & Wednesday, August 17

Virtual

Saturday, August 13 & Sunday, August 14

Course Match Drop-in Session

Thursday, August 18, 7:00-11:00am

YOUR NEXT SESSION WITH ACADEMIC AFFAIRS



Course Match

8:30am: Cohorts A, E, I

10:00am: Cohorts B, D, G, L

1:00pm: Cohorts C, F, H, J, K

COURSE MATCH



The below videos provide a brief introduction to the Course Match interface and illustrate how to use the system.



[Course Match Weighted Utilities](#) (1:29)



[Course Match Interface 2](#) (1:57)



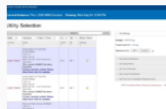
[Course Match Interface 1](#) (2:12)



[Course Match Maximum Credit Units](#) (1:58)



[My Top Schedules](#) (3:11)



[Schedule Values](#) (2:54)



[Budget and Utilities](#) (1:18)



[2X rule with electives](#) (2:19)



[Creating a negative adjustment](#) (2:21)



**COURSE MATCH
MANUAL**

Want to learn more?
[Read the manual](#)

STAY CONNECTED WITH MBA ACADEMIC AFFAIRS



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