

Course ID(s)	Course Name	CUs	Sections Offered
ACCT 6130	Fundamentals of Financial and Managerial Accounting	1.00	2
ACCT 7420	Financial Reporting and Business Analysis	1.00	1
ACCT 7430	Accounting for Mergers, Acquisitions & Complex Financial Structures	1.00	1
ACCT 7470	Financial Disclosure Analytics	1.00	2
ACCT 7640/BEPP 7640	Climate and Financial Markets	0.50	1
ACCT 8970/FNCE 7970	Taxes and Business Strategy	1.00	2
BEPP 7080/REAL 7080	Housing Markets	1.00	2
BEPP 7610/OIDD 7610	Risk Analysis and Environmental Management	1.00	1
BEPP 7650	Economics of Diversity and Discrimination	1.00	1
BEPP 7700	Public Finance and Policy	1.00	1
BEPP 7890	Economic Globalization: Policy, History and Contemporary Issues	1.00	1
BEPP 8050	Risk Management	1.00	1
FNCE 6110	Corporate Finance	1.00	4
FNCE 6130	Macroeconomics and the Global Economic Environment	1.00	2
FNCE 6210	Corporate Finance (Half CU)	0.50	4
FNCE 6230	Macroeconomics and The Global Economic Environment (Half CU)	0.50	4
FNCE 7070	Valuation	1.00	2
FNCE 7210/REAL 7210	Real Estate Investment: Analysis and Financing	1.00	2
FNCE 7250	Fixed Income Securities	1.00	1
FNCE 7320	International Banking	1.00	1
FNCE 7370	Data Science for Finance	1.00	1
FNCE 7380	Capital Markets	1.00	1
FNCE 7500	Venture Capital and the Finance of Innovation	1.00	3
FNCE 7510	The Finance of Buyouts and Acquisitions	1.00	1
FNCE 7540	ESG and Impact Investing	1.00	1
FNCE 7800	FinTech	0.50	1
FNCE 7830	Strategic Equity Finance	0.50	1
FNCE 7850/LGST 7850	Business Strategy & Corp	1.00	1
FNCE 8010	Advanced Topics in Private Equity	1.00	1
FNCE 8120	The Finance, Economics and Law of Fiscal Crises	1.00	1
HCMG 6530	Health Care Management Field Application Project	1.00	13
HCMG 8450	US Payer and Provider Strategy	1.00	1
HCMG 8590	Comparative Health Care Systems	1.00	1
HCMG 8600	Leading Health Care Organizations	1.00	1
HCMG 8630	Management and Economics of Pharmaceutical & Biotech Industries	1.00	1
HCMG 8660	The Digital Transformation of Health Care	0.50	1
HCMG 8670	Health Care Entrepreneurship	0.50	1
HCMG 8680	Private Sector Role in Global Health	0.50	1
LGST 6110	Responsibility in Global Management	0.50	2
LGST 6120	Responsibility in Business	0.50	5
LGST 6130	Business, Social Responsibility, and the Environment	0.50	4
LGST 6430	Other People's Money: Law, Politics, History of Financial Institutions	1.00	1
LGST 6470	The Business and Governance of Water	1.00	1
LGST 6930/OIDD 6930	Influence	0.50	3
LGST 8050/MKTG 7600	Innovation, Marketing Strategy, and Antitrust	1.00	1
LGST 8060/MGMT 6910/OIDD 6910	Negotiations	1.00	7
LGST 8080	Employment Law	1.00	1
LGST 8090/MGMT 8150	Sports Business Management	1.00	1
LGST 8130	Legal and Transactional Aspects of Entrepreneurship	1.00	1
MGMT 6110	Managing Established Enterprises	1.00	3
MGMT 6120	Management of Emerging Enterprises	1.00	3
MGMT 6250	Corporate Governance, Executive Compensation and the Board	0.50	2
MGMT 6900/OIDD 6900	Managerial Decision Making	1.00	2
MGMT 7010	Strategy and Competitive Advantage	0.50	4
MGMT 7170	Deals: The Economic Structure of Transactions	1.00	1
MGMT 7200	Corporate Diplomacy	1.00	1
MGMT 7210	Corporate Development: Mergers and Acquisitions	1.00	2
MGMT 7310	Technology Strategy	1.00	1
MGMT 7730	Managing Organizational Change	0.50	1
MGMT 7820	Strategic Implementation	1.00	2
MGMT 7930/OIDD 7930	People Analytics	0.50	3
MGMT 7940	Understanding Careers and Executive Labor Markets	0.50	3
MGMT 7990	Special Topics in Management	0.50	2
MGMT 8010	Entrepreneurship	0.50	3
MGMT 8020	Change, Innovation & Entrepreneurship	0.50	1
MGMT 8040	Venture Capital and Entrepreneurial Management	0.50	2
MGMT 8090	Private Equity in Emerging Markets	0.50	1
MGMT 8110	Entrepreneurship Through Acquisition	0.50	2
MGMT 8120	Social Entrepreneurship	0.50	1
MGMT 8140	Search Fund Entrepreneurship	0.50	1

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MGMT 8170	Global Growth of Emerging Firms	1.00	1
MGMT 8330	Strategies and Practices of Family-controlled Companies	1.00	1
MGMT 8750	Comparative Capitalism	1.00	1
MGMT 8880	Venture Acceleration Lab	1.00	1
MGMT 8960	Decision Making in the Leadership Chair	0.50	1
MKTG 6120	Dynamic Marketing Strategy	0.50	4
MKTG 6130	Strategic Marketing Simulation	0.50	4
MKTG 7120	Data and Analysis for Marketing Decisions	1.00	1
MKTG 7270	Digital Marketing and Electronic Commerce	0.50	2
MKTG 7390	Visual Marketing	1.00	1
MKTG 7470	Marketing Strategy for Technology Platforms	0.50	4
MKTG 7520	Marketing Analytics	0.50	1
MKTG 7540	Pricing Policy	0.50	3
MKTG 7760/STAT 7760	Applied Probability Models in Marketing	1.00	3
MKTG 7780	Strategic Brand Management	1.00	1
MKTG 8060	Retail Merchandising (Center Special Topic)	0.50	1
MKTG 8090	Experiments for Business Decision Making (Center Special Topic)	1.00	1
MKTG 8520	Special Topics - Marketing Analytics	0.50	1
MKTG 8550	Special Topics - AI in Our Lives: Behavioral Sci of Autonomous Tech	1.00	2
OIDD 5110	How to Make Things: Production Prototyping Studio	1.00	1
OIDD 5150	Product Design	1.00	3
OIDD 5250	Thinking with Models: Business Analytics for Energy & Sustainability	1.00	1
OIDD 6110	Quality and Productivity	0.50	4
OIDD 6120	Business Analytics	0.50	4
OIDD 6130	Online Business Models and the Information-Based Firm	0.50	2
OIDD 6150	Operations Strategy	0.50	6
OIDD 6360	Scaling Operations: Linking Strategy and Execution	1.00	2
OIDD 6420	Analytics for Services	0.50	1
OIDD 6430	Analytics for Revenue Management	0.50	1
OIDD 6620	Enabling Technologies	0.50	3
OIDD 7770/STAT 7770	Introduction to Python for Data Science	0.50	1
REAL 7050	Global Real Estate: Risk, Politics and Culture	1.00	2
REAL 7240	Urban Real Estate Economics	1.00	1
REAL 8210	Real Estate Development	1.00	1
REAL 8400	Advanced Real Estate Investment and Analysis	1.00	1
STAT 7010	Modern Data Mining	1.00	2
STAT 7050	Statistical Computing with R	0.50	2
STAT 7100	Data Collection and Acquisition: Strategies and Platforms	0.50	1
STAT 7110	Forecasting Methods for Management	1.00	1
STAT 7220	Predictive Analytics for Business	0.50	1
STAT 7700	Data Analytics and Statistical Computing	1.00	1