

August	Fall Semester		Spring Semester	
	Quarter 1 (Q1)	Quarter 2 (Q2)	Quarter 3 (Q3)	Quarter 4 (Q4)
MGMT 6100: Foundations of Teamwork & Leadership (0.5 CU)	MKTG 6110: Marketing Management (0.5 CU) -or- ■ Waive ■ Substitute			
	MGEC 6110: Microeconomics (0.5 CU) -or- ■ Waive	MGEC 6120: Advanced Microeconomics (0.5 CU)		
	STAT 6130: Regression Analysis for Business (1 CU) -or- ■ Waive ■ Place: STAT 6210: Accelerated Regression (0.5 CU)			
	WHCP 6110: Management Communication – Q1, Q2 (0.25 CU) -or- WHCP 6160: Management Communication – Sem (0.5 CU)****			
	WHCP 6210*: Foundations of Business Writing – Q1, Q2 (0 CU)			
		CHOOSE ONE - WHCP 6120: Adv Persuasion (subtopics vary; see below) – Q3, Q4 (0.25 CU), WHCP 6150: Communication Challenges for Entrepreneurs – Q3, Q4 (0.25 CU), WHCP 6160: Management Communication – Sem (0.5 CU), WHCP 6180: Entrepreneurial Communication – Sem (0.5 CU), WHCP 6240: Persuasive Writing for Business Leaders – Q3, Q4 (0.25 CU)****		

Flexible Core Options

	Fall Semester	Term	Spring Semester	Term
Accounting	ACCT 6110: Financial Accounting (1 CU) ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem. Sem.	ACCT 6130: Financial and Managerial Accounting (1 CU)	Sem.
Corporate Finance	FNCE 6110: Corporate Finance (1 CU)	Sem.	FNCE 6110: Corporate Finance (1 CU) FNCE 6210: Introduction to Corporate Finance (0.5 CU)	Sem. Q3
Macroeconomics	FNCE 6130: Macroeconomics & the Global Eenvt (1 CU) FNCE 6230: Introduction to Macroeconomics (0.5 CU)	Sem. Q1	FNCE 6130: Macroeconomics & the Global Eenvt (1 CU) FNCE 6230: Introduction to Macroeconomics (0.5 CU)	Sem. Q3
Legal Studies & Business Ethics	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Eenvt (0.5 CU)	Q1, Q2 Q1, Q2 Q1, Q2	LGST 6110: Responsibility in Global Management (0.5 CU) LGST 6120: Responsibility in Business (0.5 CU) LGST 6130: Business, Social Responsibility & Eenvt (0.5 CU)	Q3, Q4 Q3, Q4 Q3, Q4
Management	MGMT 6110: Managing the Established Enterprise (1 CU) MGMT 6120: Managing the Emerging Enterprise (1 CU)	Sem. Sem.	MGMT 6110: Managing Established Enterprise (1 CU) MGMT 6120: Managing Emerging Enterprise (1 CU)	Sem. Sem.
Marketing	MKTG 6120: Dynamic Marketing Strategy (0.5 CU)	Q2	MKTG 6120: Dynamic Marketing Strategy (0.5 CU) MKTG 6130: Strategic Marketing Simulation (0.5 CU)	Q3 Q4**
Operations	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6140: Innovation (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (0.5 CU****)	Q1 Q2 Q1 Q1 Q2	OIDD 6110: Quality and Productivity (0.5 CU) OIDD 6120: Business Analytics (0.5 CU) OIDD 6130: Online Business Models (0.5 CU) OIDD 6150: Operations Strategy (0.5 CU) OIDD 6620: Enabling Technologies (0.5 CU****) OIDD 6900: Managerial Decision Making (1 CU)	Q4 Q4 Q3 Q3, Q4 Q3 Sem.
Communication	WHCP 6110: Management Communication (0.25 CU) WHCP 6160: Management Communication (0.5 CU)	Q1, Q2 Sem.	WHCP 6120: Advanced Persuasion (AP): Impromptu Speaking and Elements of Story for Business (0.25 CU) WHCP 6120: AP: Crisis Communication (0.25 CU) WHCP 6120: AP: Prospective Entrepreneurs (0.25 CU) WHCP 6150: Comm Challenges for Entrepreneurs (0.25 CU) WHCP 6160: Management Communication (0.5 CU) WHCP 6180: Entrepreneurial Communication (0.5 CU) WHCP 6240: Persuasive Writing for Business Ldrs (0.25 CU)	Q3, Q4 Q3, Q4 Q3, Q4 Sem. Sem. Sem. Q3, Q4

*Required for students who did not pass the summer writing waiver exam.

**Indicates a modular course that has an irregular meeting pattern; consult Spring 2024 Course Match for more info.

***CU value will be 0.5 or 1.0 CU depending on the instructor.

****First-Year students can satisfy the Communication requirement by completing a single full-semester (0.5 CU) course: WHCP 6160 or WHCP 6180. If you do not take WHCP 6160 or 6180, then you are required to enroll in WHCP 6110 in your first fall semester as well as one of the following in your first spring semester: WHCP 6120, 6150, 6240.