

Review this newsletter in its entirety for important dates and information about selecting Spring 2024 courses. If you have any questions, please schedule an [appointment](#) with your academic advisor.

Spring 2024 [Course Match](#) will be open Wednesday, November 1 at 12:00PM (noon) ET through Monday, December 11 at 12:00PM (noon) ET. We encourage you to consult [Syllabi@Wharton](mailto:Syllabi@Wharton) for the latest syllabi information to assist with your course selection. As always, we anticipate the possibility of changes and additions to course selections while Course Match is open. Updates will be reflected in the system and we will be in touch regarding any changes.

## Key Dates & Deadlines

Please plan ahead and consider your holiday, recruiting, travel and other obligations in relation to these dates and deadlines. Do not wait until the last minute (when the system may be the most taxed) to complete tasks in Course Match.

- Monday, October 30 at 12:00AM ET: Advanced Registration for Non-Wharton Penn Courses in Path@Penn Opens
- Wednesday, November 1 at 12:00PM (noon) ET: Course Match Opens
- Monday, November 13 at 11:59PM ET: Advanced Registration for Non-Wharton Penn Courses in Path@Penn Closes
- Monday, December 11 at 12:00PM (noon) ET: Course Match Closes
- Monday, December 18: Schedules Released and the Add/Drop “Buffer Period” Begins  
Students will receive an email once schedules are released.
- Wednesday, December 20 at 12:00PM (noon) ET: Add/Drop “Buffer Period” Ends and the First Come, First-Served Add Period Begins. Students will receive an email once schedules are released.
- Tuesday, January 16: Wharton’s First Day of the Spring Semester  
MBA Q3 and Full Semester Core & Elective Courses Begin.
- Thursday, January 18: University’s First Day of the Spring Semester
- Monday, January 22 at 11:59PM ET: Add/Drop Deadline for MBA Q3 & Full Semester Courses

## Budget & Tokens

Second-year students will have a base budget of 5000 tokens. If you completed the MBA Stakeholder Survey last spring, you will be given a bonus of 500 tokens for a total of 5500.

First-year students (unless otherwise communicated) will have a base budget of 4000 tokens.

## Holds & Course Match Access

Students who are on hold (Financial, Public Health, Update Required Information) will not be able to assign utilities to classes in Course Match until the hold has been resolved. Once your hold has been lifted, access to Course Match will be reinstated. For instructions on how to resolve holds, please visit: <https://srfs.upenn.edu/registration-catalog-calendar/holds>

## Course & Prerequisite Information

## **First Year Communication Requirement (WHCP 6120/6150/6160/6180/6240)**

All First-year students are required to complete their [Communication core requirement](#) by Spring 2024. Please carefully review each scenario below to determine the correct option that applies to you.

**IF you are a First-Year student who has completed a Q1 section of WHCP 6110 or are currently enrolled in a Q2 section of WHCP 6110**, in Spring 2024 you must take ONE of the following to fully complete your Communication requirement:

- WHCP 6120: Advanced Persuasion: Impromptu Speaking and Elements of Story for Business
- WHCP 6120: Advanced Persuasion: Crisis Communication
- WHCP 6120: Advanced Persuasion: Fundamentals for Prospective Entrepreneurs
- WHCP 6150: Communication Challenges for Entrepreneurs: "Pitching your Business"
- WHCP 6240: Persuasive Writing for Business Leaders

Click [here](#) for a description of each course.

**IF you are a First-Year student who is currently enrolled in Fall 2023's WHCP 6160**, once you successfully complete the course, THERE IS NOTHING FURTHER YOU NEED TO DO. DO NOT select any WHCP courses in Spring 2024.

**IF you are a First-Year student who received approval from Nathinee Chen to enroll in Spring 2024's WHCP 6180** (Entrepreneurial Communication), you must assign utilities to both sections of WHCP 6180 in Spring 2024 Course Match.

**IF none of the three scenarios above apply to you**, you must assign utilities to sections of WHCP 6160 (Management Communication) in Spring 2024 Course Match. Check [syllabi@Wharton](mailto:syllabi@Wharton) for a sample syllabus of Spring 2024's WHCP 6160.

### **Important Notes:**

- WHCP 6150 (Communication Challenges for Entrepreneurs): To assign utilities to WHCP 6150 in Spring 2024 Course Match, students must receive pre-clearance from the Communication Program. The WHCP 6150 curriculum is designed for students who are actively working on a startup idea while at Wharton. Early-stage startups as well as social impact startups are acceptable; startups need not to have launched. However, you must be able to present a basic financial model for your startup (i.e. unit economics and/or a business model). Instructions on how to obtain pre-clearance will be shared with students soon.
- Enrollment in all sections of Q3 and Q4 WHCP courses will be made final on Monday, January 22, 2024 at 11:59PM ET. First-year students will NOT be able to drop or change their section after January 22nd. Individuals not enrolled in a Communication course on that date will be assigned to an open section of the appropriate WHCP class.

## **REAL 8210: Real Estate Development - Prerequisite Information**

Enrollment in REAL 8210 (Real Estate Development) requires the prerequisite REAL 7210/FNCE 7210: Real Estate Investments. This prerequisite will be enforced; only students who have completed REAL 7210/FNCE 7210 will be permitted to place utilities on REAL 8210.

If you choose to take the requisite REAL 7210/FNCE 7210 concurrently with REAL 8210, you may contact your academic advisor to have REAL 8210 "unlocked" in Course Match. The deadline to do so is Friday, January 5, 2024. Registration will be verified during the Spring 2024 add/drop deadline of January 22; those not meeting the requirement will be dropped from REAL 8210.

## **MGMT 7900 002: WORKS Immersion (Prison Education)- Prerequisite Information**

Enrollment in MGMT 7900 002 requires the prerequisite of MGMT 7860: Reforming Mass Incarceration and the Role of Business. Only students who have completed MGMT 7860 will be allowed to place utilities on MGMT 7900 002.

## **MKTG 6130 (Flex Core Marketing Option): Strategic Marketing Simulation - March 2024 section**

The March 2024 section of MKTG 6130 will meet all day on the following dates: March 15 (Friday), March 16 (Saturday), March 22 (Friday), and March 23 (Saturday). Students enrolling in this course should expect to be engaged in coursework from early in the morning until late in the evening.

As this course follows an irregular time pattern so do the drop/add deadlines. The last day to add/drop is March 8, 2024 at 11:59PM ET. Dropping this section after March 8th may warrant a "W" on your transcript and the course units (0.5 CU) may count against your maximum CU limit (as covered by your tuition). Students who exceed their CU limit are subject to additional tuition charges.

## **MKTG 6130 (Flex Core Marketing Option): Strategic Marketing Simulation - April 2024 section**

The April 2024 section of MKTG 6130 will meet all day on the following dates: April 5 (Friday), April 6 (Saturday), April 12 (Friday), and April 13 (Saturday). Students enrolling in this course should expect to be engaged in coursework from early in the morning until late in the evening.

As this course follows an irregular time pattern so do the drop/add deadlines. The last day to add/drop is March 29, 2024 at 11:59PM ET. Dropping this section after March 29th may warrant a "W" on your transcript and the course credit units (0.5 CU) may count against your maximum CU limit (as covered by your tuition). Students who exceed their CU limit are subject to additional tuition charges.

## **Advanced Registration for Non-MBA Penn Courses**

Wharton MBA students are able to take non-MBA Penn elective courses and Advanced Registration for Spring 2024 non-MBA Penn courses will be available in [Path@Penn](#) from October 30, 12:00 AM ET through November 13, 11:59 PM ET. Wharton students must place non-MBA Penn classes in their Primary Cart in order for their requests to be considered during Advanced Registration. Please click here for additional details on how to navigate the system.

**Important Note: Do not request enrollment in MBA courses through Path@Penn. You MUST USE Course Match to request MBA courses.**

To learn more about how to navigate Path@Penn, please view this short video [tour](#) and visit the [Path@Penn](#) page on the SRFS website for additional support and resources. This page has links to Quick Reference Guides and How-To Videos that will guide you in placing registration requests and requesting permits when needed.

## **Penn Courses and CUs**

Only graduate-level Penn courses (numbered 5000 or higher) will count towards the 19 CUs required for graduation. You can, however, use your additional 20th or 21st CU that is included in your tuition to take undergraduate courses.\* The only exception to this are business, professional, or advanced level language courses, which can be counted towards the degree.

Asynchronous online courses (regardless of level) DO NOT count towards the MBA degree. You can, however, use your additional 20th or 21st CU that is included in your tuition for these courses.\* If you are enrolling in an online class and

intend to count it toward your degree, please confirm with the instructor that the class will be offered synchronously and forward the confirmation to your academic advisor.

It is very important to take part in Advance Registration through Path@Penn as students who do not participate in Advance Registration may find themselves closed out of the non-MBA Penn courses they wish to take. Please also note that enrollment is not guaranteed for requests placed during the Advance Registration period. By the end of the day on November 20th, students will see in Path@Penn what non-MBA Penn classes they were able to get. On November 21st at 7 AM ET, students will be able to add/drop/swap classes for the Spring 2024 term in Path@Penn. Please note that if you are on a hold, your advanced registration request(s) will not be processed.

\*Credit maximums may differ for dual-degree students; [contact](#) your academic advisor with questions.